

**PEOPLE WITH
DISABILITY AUSTRALIA
INCORPORATED**

30 JUNE 2016



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- ❖ **Financial Statements**

LBW & PARTNERS
Chartered Accountants & Business Advisers

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People with Disability Australia Incorporated

ABN: 98 879 981 198

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People with Disability Australia Incorporated

ABN: 98 879 981 198

Directors' Report For the Year Ended 30 June 2016

The directors submit the financial report of People with Disability Australia Incorporated (the Association) for the financial year ended 30 June 2016.

Directors

The names of directors throughout the year and at the date of this report are:

Stuart Mawbey	Director/Vice President
Bonnie Millen	Director/Acting President
Suresh Rajan	Director/Treasurer
Kevin Boyce	Director
Thomas Banks	Co-opted Director
Kristy Trajcevski	Co-opted Director
Suzanne Keene	Co-opted Director
Justin Ray	Director
Craig Wallace	Resigned
Samantha O'Connor	Resigned
Faye Druett	Deceased
Mark Jassen Tonga	Resigned
Joel Wilson	Resigned
Alex Jones	Resigned

Principal activities

The principal activities of the Association during the financial year were to provide a range of disability rights related advocacy and consumer protection services for people with disability and their associates either at the New South Wales or national levels.

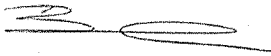
Significant changes


No significant change in the nature of these activities occurred during the year.

Operating result

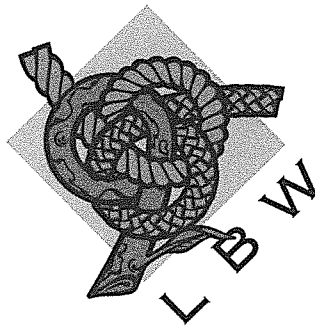
The surplus of the Association for the financial year amounted to 197,798 (2015: Deficit 266,763).

Signed in accordance with a resolution of the Members of the Committee:


Acting President:
Bonnie Millen


Treasurer:
Suresh Rajan

Dated this 17th day of November 2016



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PARTNERS
George P Rochios
Mark W Willock
Rupa Dharmasiri
Alan M Perrott

People with Disability Australia Incorporated

ABN: 98 879 981 198

Auditor's Independence Declaration to the Directors of People with Disability Australia Incorporated

In accordance with the requirements of section 60-40 of the *Australian Charities and Not-for-profits Commission Act 2012*, as auditor of People with Disability Australia Incorporated for the year ended 30 June 2016, I declare that, to the best of my knowledge and belief, there have been:

- (i) no contraventions of the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Rupaninga Dharmasiri
Partner

LBW & Partners
Chartered Accountants
Level 3, 845 Pacific Highway
CHATSWOOD NSW 2067

Dated 16th November.....2016



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People with Disability Australia Incorporated

ABN: 98 879 981 198

Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 June 2016

	Note	2016 \$	2015 \$
Revenue	3	4,144,960	3,443,655
Employee benefits expense		(2,566,553)	(2,271,765)
Depreciation and amortisation expense		(212,841)	(246,203)
Audit fees		(14,000)	(26,756)
Motor vehicle expenses		(40,068)	(43,529)
Computer/website costs		(48,551)	(65,015)
Consulting and professional charges		(40,099)	(119,446)
Electricity		(21,256)	(20,587)
Grants refunded		-	(7,943)
Meeting expenses		(21,818)	(31,933)
Printing & stationery		(23,602)	(33,797)
Program costs		(25,404)	(29,077)
Rental and operating lease expenses		(316,781)	(304,488)
Repairs and maintenance		(33,625)	(34,737)
Telephone and internet		(108,695)	(113,614)
Travel and accommodation		(292,025)	(277,018)
Other expenses		(181,844)	(84,510)
Surplus/(Deficit) before income tax		197,798	(266,763)
Income tax expense	2(a)	-	-
Surplus/(Deficit) for the year		197,798	(266,763)
Other comprehensive income, net of income tax		-	-
Total comprehensive income for the year		197,798	(266,763)

The accompanying notes form part of these financial statements.

People with Disability Australia Incorporated

ABN: 98 879 981 198

Statement of Financial Position

As At 30 June 2016

	Note	2016 \$	2015 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	4	181,851	233,832
Trade and other receivables	5	92,810	21,526
Other financial assets	6	653,755	647,311
Prepayments		36,857	35,894
TOTAL CURRENT ASSETS		965,273	938,563
NON-CURRENT ASSETS			
Property, plant and equipment	7	148,768	361,609
TOTAL NON-CURRENT ASSETS		148,768	361,609
TOTAL ASSETS		1,114,041	1,300,172
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	8	456,662	424,412
Provisions	9	91,643	38,160
Other liabilities	10	311,661	769,381
TOTAL CURRENT LIABILITIES		859,966	1,231,953
NON-CURRENT LIABILITIES			
Provisions	9	42,756	54,698
TOTAL NON-CURRENT LIABILITIES		42,756	54,698
TOTAL LIABILITIES		902,722	1,286,651
NET ASSETS		211,319	13,521
EQUITY			
Retained earnings		211,319	13,521
TOTAL EQUITY		211,319	13,521

The accompanying notes form part of these financial statements.

People with Disability Australia Incorporated

ABN: 98 879 981 198

Statement of Changes in Equity For the Year Ended 30 June 2016

2016

	Retained Earnings	Total
	\$	\$
Balance at 1 July 2015	13,521	13,521
Surplus for the year	197,798	197,798
Balance at 30 June 2016	211,319	211,319

2015

	Retained Earnings	Total
	\$	\$
Balance at 1 July 2014 - as previously reported	(73,336)	(73,336)
Prior period adjustment	353,620	353,620
Deficit for the year	(266,763)	(266,763)
Balance at 30 June 2015	13,521	13,521

The accompanying notes form part of these financial statements.

People with Disability Australia Incorporated

ABN: 98 879 981 198

Statement of Cash Flows For the Year Ended 30 June 2016

	2016	2015
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	3,956,583	3,872,149
Payments to suppliers and employees	(4,018,273)	(3,807,918)
Interest received	16,153	20,747
Net cash provided by/(used in) operating activities	12 <u>(45,537)</u>	<u>84,978</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property, plant and equipment	-	(7,842)
Increase)/decrease in held to maturity financial assets	(6,444)	(601,468)
Net cash used in investing activities	<u>(6,444)</u>	<u>(609,310)</u>
Net increase/(decrease) in cash and cash equivalents held	(51,981)	(524,332)
Cash and cash equivalents at beginning of year	233,832	758,164
Cash and cash equivalents at end of financial year	4 <u>181,851</u>	<u>233,832</u>

The accompanying notes form part of these financial statements.

People with Disability Australia Incorporated

ABN: 98 879 981 198

Notes to the Financial Statements

For the Year Ended 30 June 2016

These financial statements are for People with Disability Australia Incorporated (the Association) as an individual entity, incorporated and domiciled in Australia. People with Disability Australia Incorporated is an Association incorporated in New South Wales under the *Associations Incorporation Act 2009*. The Association is registered with Australian Charities and Not-for-profits Commission as a charity.

1 Basis of preparation

The directors have prepared these financial statements on the basis that the Association is a non-reporting entity because there are no users dependent on general purpose financial statements.

These financial statements are therefore special purpose financial statements that have been prepared in order to satisfy the financial reporting requirements of the *Australian Charities and Not-for-profits Commission Act 2012* and *Associations Incorporation Act of NSW 2009*. The Association is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements have been prepared on an accrual basis and are based on historic costs and do not take into account changing money values or, except where stated specifically, current valuations of non-current assets.

The following significant accounting policies, which are consistent with the previous period unless stated otherwise, have been adopted in the preparation of these financial statements.

2 Summary of significant accounting policies

(a) Income tax

The Association is exempt from income tax under Division 50 of the *Income Tax Assessment Act 1997*.

(b) Leases

Lease payments for operating leases, where substantially all of the risks and benefits remain with the lessor, are charged as expenses on a straight-line basis over the life of the lease term.

(c) Revenue

Revenue from rendering services is recognised upon the delivery of the service to the customer.

Interest is recognised using the effective interest method.

Non-reciprocal grant revenue is recognised profit or loss when the association obtains control of the grant and it is probable that the economic benefits gained from the grant will flow to the association and the amount of the grant can be measured reliably.

If conditions are attached to the grant which must be satisfied before it is eligible to receive the contribution, the recognition of the grant as revenue will be deferred until those conditions are satisfied.

When grant revenue is received whereby the association incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised as income on receipt.

All revenue is stated net of the amount of goods and services tax (GST).

Notes to the Financial Statements

For the Year Ended 30 June 2016

2 Summary of significant accounting policies continued

(d) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense. Receivables and payables in the statement of financial position are shown inclusive of GST.

(e) Economic dependence

People with Disability Australia Incorporated is dependent on the Commonwealth and State Governments for the majority of its revenue used to operate the business. At the date of this report the Board of Directors have no reason to believe the Commonwealth and State Governments will not continue to support People with Disability Australia Incorporated.

(f) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

(g) Financial assets

Term deposits with original maturities of more than three months are included under financial assets.

(h) Property, plant and equipment

Property, plant and equipment are carried at cost less, where applicable, any accumulated depreciation.

The depreciable amount of all property, plant and equipment is depreciated on a straight-line method from the date that management determine that the asset is available for use.

Assets held under a finance lease and leasehold improvements are depreciated over the shorter of the term of the lease and the assets useful life.

The depreciation rates used for each class of depreciable asset are shown below:

Fixed asset class	Depreciation rate
Office Equipment	20%
Motor Vehicles	20%
Leasehold improvements	Period of lease

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

When an assets is disposed, the gain or loss is calculated by comparing proceeds received with its carrying amount and is taken to profit or loss.

Notes to the Financial Statements For the Year Ended 30 June 2016

2 Summary of significant accounting policies continued

(i) Impairment assets

At the end of each reporting period, the directors review the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised in the income and expenditure statement.

(j) Employee benefits

Provision is made for the Association's liability for employee benefits which include annual leave, long service leave and time in lieu arising from services rendered by employees to the end of the reporting period. Employee benefits have been measured at the amounts expected to be paid when the liability is settled.

(k) Accounts payable and other payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

(l) Provisions

Provisions are recognised when the Association has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. Provisions are measured at the best estimate of the amounts required to settle the obligation at the end of the reporting period.

3 Revenue

	2016	2015
	\$	\$
- Operating grants	3,926,877	3,243,144
- Rental income	81,942	67,469
- Other projects income	70,329	74,176
- Consultancy fees	7,150	26,100
- Donations	5,004	1,110
- Interest received	25,928	22,942
- Other revenue	27,730	8,714
Total Revenue	4,144,960	3,443,655

People with Disability Australia Incorporated

ABN: 98 879 981 198

Notes to the Financial Statements

For the Year Ended 30 June 2016

4 Cash and Cash Equivalents

	2016	2015
	\$	\$
Cash at bank and in hand	181,851	233,832
	<u>181,851</u>	<u>233,832</u>

Reconciliation of cash

Cash and Cash equivalents reported in the statement of cash flows are reconciled to the equivalent items in the statement of financial position as follows:

	2016	2015
	\$	\$
Cash and cash equivalents	181,851	233,832

5 Trade and other receivables

	2016	2015
	\$	\$
CURRENT		
Trade receivables	99,983	12,176
Provision for impairment	(26,721)	-
	<u>73,262</u>	<u>12,176</u>
Other receivables	6,643	6,220
Accrued interest	12,905	3,130
Total current trade and other receivables	<u>92,810</u>	<u>21,526</u>

6 Other financial assets

	2016	2015
	\$	\$
CURRENT		
Term deposit	653,755	647,311

A term deposit of \$45,843 (2015: 45,843) has been held by the bank as security for the performance on the lease of office premises.

People with Disability Australia Incorporated

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Notes to the Financial Statements For the Year Ended 30 June 2016

7 Property, plant and equipment

	2016	2015
	\$	\$
Office equipment		
At cost	155,725	155,725
Accumulated depreciation	(97,441)	(57,137)
Total office equipment	58,284	98,588
Motor vehicles		
At cost	109,785	109,785
Accumulated depreciation	(97,914)	(94,253)
Total motor vehicles	11,871	15,532
Leasehold improvements		
At cost	422,187	422,187
Accumulated depreciation	(343,574)	(174,698)
Total leasehold improvements	78,613	247,489
Total property, plant and equipment	148,768	361,609

(a) Movements in carrying amounts of property, plant and equipment

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current and prior financial year:

	Office Equipment	Motor Vehicles	Leasehold Improvements	Total
	\$	\$	\$	\$
2016				
Balance at the beginning of year	98,588	15,532	247,489	361,609
Depreciation expense	(40,304)	(3,661)	(168,876)	(212,841)
Balance at the end of the year	58,284	11,871	78,613	148,768

	Office Equipment	Motor Vehicles	Leasehold Improvements	Total
	\$	\$	\$	\$
2015				
Balance at the beginning of year	152,416	24,507	423,047	599,970
Additions	7,842	-	-	7,842
Disposals - written down value	9,627	-	(9,627)	-
Depreciation expense	(71,297)	(8,975)	(165,931)	(246,203)
Balance at the end of the year	98,588	15,532	247,489	361,609

People with Disability Australia Incorporated

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Notes to the Financial Statements For the Year Ended 30 June 2016

8 Trade and other payables

	2016	2015
	\$	\$
CURRENT		
Unsecured liabilities		
Trade payables	75,676	31,405
GST payable	12,698	17,578
Accrued annual leave	223,571	199,153
Accrued time in lieu	71,766	119,488
Sundry payables and accrued expenses	72,951	56,788
	<u>456,662</u>	<u>424,412</u>

9 Provisions

	2016	2015
	\$	\$
CURRENT		
Provision for long service leave	51,926	38,160
Provision for redundancy	39,717	-
	<u>91,643</u>	<u>38,160</u>
NON-CURRENT		
Provision for long service leave	42,756	54,698

10 Other liabilities

	2016	2015
	\$	\$
Deferred grants	311,661	769,381

11 Capital and leasing commitments

Operating leases

	2016	2015
	\$	\$
Minimum lease payments under non-cancellable operating leases:		
- not later than one year	74,406	172,536

Non-cancellable operating leases represents the following leases contracted for but not capitalised in the financial statements:

- Lease of office premises at Level 10, 1 Lawson Square, Redfern NSW which expires in November 2016.

People with Disability Australia Incorporated

ABN: 98 879 981 198

Notes to the Financial Statements For the Year Ended 30 June 2016

12 Cash flow information

Reconciliation of result for the year to cash flows from operating activities

	2016	2015
	\$	\$
Surplus/(deficit) for the year	197,798	(266,763)
Cash flows excluded from surplus/(deficit) attributable to operating activities		
Non-cash flows in surplus/(deficit):		
- depreciation	212,841	246,203
Changes in assets and liabilities		
- (increase)/decrease in trade and other receivables	(71,284)	(4,655)
- (increase)/decrease in prepayments	(963)	(32,368)
- increase/(decrease) in deferred revenue	(457,720)	102,336
- increase/(decrease) in trade and other payables	32,250	(3,928)
- increase/(decrease) in provisions	41,541	44,153
Cash flow from operations	<u>(45,537)</u>	<u>84,978</u>

13 Association details

The registered office and the principal place of the Association is:
People with Disability Australia Incorporated
Level 10, 1 Lawson Square
Redfern NSW 2016

People with Disability Australia Incorporated

ABN: 98 879 981 198

Responsible Persons' Declaration

The directors have determined that the Association is not a reporting entity and that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 2 to the financial statements, the requirements of the *Associations Incorporation Act (NSW) 2009* and *Australian Charities and Not-for-profits Commission Act 2012*.

The responsible persons declare that in the responsible persons' opinion, the financial statements as set out on pages 3 to 13:

1. present fairly the financial position of People with Disability Australia Incorporated as at 30 June 2016 and its performance for the year ended on that date in accordance with the accounting policies outlined in Note 2 to the financial statements, the requirements of the *Associations Incorporation Act (NSW) 2009* and *Associations Incorporation Regulation (NSW) 2010*;
2. at the date of this statement, there are reasonable grounds to believe that People with Disability Australia Incorporated will be able to pay its debts as and when they fall due; and
3. the financial statements and notes satisfy the requirements of the *Australian Charities and Not-for-profits Commission Act 2012*.

Signed in accordance with a subsection 60.15(2) of the *Australian Charities and Not-for-profits Commission Regulation 2013*.



Acting President.....

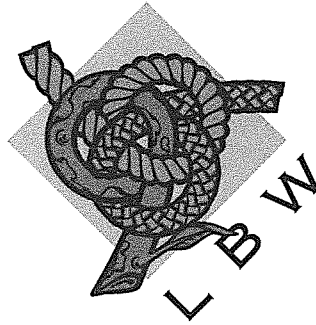
Bonnie Millen



Treasurer

Suresh Rajan

Dated this 17th day of November 2016



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PARTNERS
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Mark W Willock
Rupa Dharmasiri
Alan M Perrott

People with Disability Australia Incorporated

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Independent Audit Report to the Members of People with Disability Australia Incorporated

Report on the Financial Report

We have audited the accompanying financial report being a special purpose financial report, of People with Disability Australia Incorporated, which comprises the statement of financial position as at 30 June 2016, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the responsible persons' declaration.

Directors' Responsibility for the Financial Report

The directors of People with Disability Australia Incorporated are responsible for the preparation of the financial report and have determined that the basis of preparation described in Note 1, is appropriate to meet the requirements of the *Associations Incorporation Act (NSW) 2009* and *Australian Charities and Not-for-profits Commission Act 2012* and is appropriate to meet the needs of the members. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Association's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

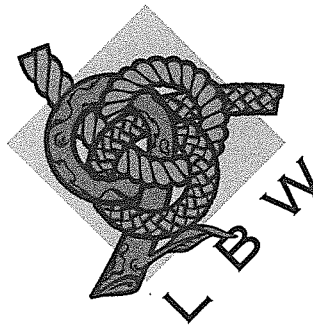
In conducting our audit, we have complied with the independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* and any applicable code of professional conduct in relation to the audit.



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PARTNERS
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Alan M Perrott

People with Disability Australia Incorporated

ABN: 98 879 981 198

Independent Audit Report to the Members of People with Disability Australia Incorporated

Opinion

In our opinion, the financial report gives a true and fair view of the financial position of People with Disability Australia Incorporated as at 30 June 2016, and its financial performance and its cash flows for the year then ended in accordance with accounting policies outlined in Note 2 to the financial statements and the requirements of the *Associations Incorporation Act (NSW) 2009* and *Australian Charities and Not-for-profits Commission Act 2012*.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the financial report which describes the basis of accounting. The financial statements have been prepared to assist People with Disability Australia Incorporated to meet the requirements of *Associations Incorporation Act (NSW) 2009* and *Australian Charities and Not-for-profits Commission Act 2012*. As a result, the financial statements may not be suitable for another purpose.

Rupaninga Dharmasiri
Partner

LBW & Partners
Chartered Accountants
Level 3, 845 Pacific Highway
CHATSWOOD NSW 2067

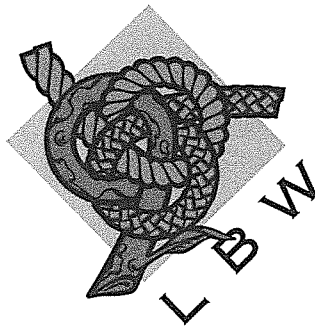
Dated this.....^{17th}.....day of.....*November*.....2016



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ANALYSIS
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People with Disability Australia Incorporated

ABN: 98 879 981 198

For the Year Ended 30 June 2016

Disclaimer

The additional financial data presented on pages 18-19 is in accordance with the books and records of People with Disability Australia Incorporated (the Association) which have been subjected to the auditing procedures applied in our statutory audit of the Association for the year ended 30 June 2016. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than People with Disability Australia Incorporated) in respect of such data, including any errors of omissions therein however caused.

Rupaninga Dharmasiri
Partner

LBW & Partners
Chartered Accountants
Level 3, 845 Pacific Highway
CHATSWOOD NSW 2067

Dated this 17th day of November 2016



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ANALYSIS
INTERPRETATION
PLANNING

People with Disability Australia Incorporated

ABN: 98 879 981 198

For the Year Ended 30 June 2016

Detailed Profit and Loss Account

	2016	2015
	\$	\$
Income		
Consultancy fees	7,150	26,100
Donations	5,004	1,110
Grants	3,926,877	3,243,144
Interest income	25,928	22,942
Rental income	81,942	67,469
Other projects income	70,329	74,176
Other revenue	27,730	8,714
Total income	4,144,960	3,443,655
Less: expenses		
Accounting fees	20,669	14,718
Administration and management fees	400	-
Advertising	10,355	2,583
Agency staff costs	10,015	2,225
Audit fees	14,000	26,756
Bad debts	28,257	-
Bank charges	3,541	3,792
Computer/website costs	48,551	65,015
Conference/Seminar costs	17,065	6,442
Consulting and professional charges	40,099	119,446
Depreciation	212,841	246,203
Electricity	21,256	20,587
Equipment - small	12,546	1,949
Grants refunded	-	7,943
Insurance	16,437	12,310
IT Expenses	26,869	12,012
Media expenses	2,281	1,563
Meeting expenses	21,818	31,933
Motor vehicle expenses	40,068	43,529
Office amenities	5,015	6,346
Other staff costs	-	160
Postage	12,295	6,158
Printing & stationery	23,602	33,797
Program costs	25,404	29,077
Provision for leave pay	(23,304)	(3,659)
Provision for long service leave	1,824	44,153
Provision for redundancy	39,717	-
Recruitment costs	2,879	1,960
Rental and operating lease expenses	316,781	304,488
Repairs and maintenance	33,625	34,737
Salaries	2,293,536	2,016,134
Staff training	10,044	10,454
Storage costs	-	1,377

This statement should be read in conjunction with attached disclaimer of LBW & Partners.

People with Disability Australia Incorporated

ABN: 98 879 981 198

For the Year Ended 30 June 2016

Detailed Profit and Loss Account

	2016	2015
	\$	\$
Subscriptions	9,414	6,592
Sundry expenses	777	2,175
Superannuation contributions	217,930	186,070
Telephone and internet	108,695	113,614
Translations & interpreting	15,923	6,493
Travel and accommodation	292,025	277,018
Workers compensation insurance	13,912	14,268
Total expenses	3,947,162	3,710,418
Surplus/(deficit) for the year	197,798	(266,763)

This statement should be read in conjunction with attached disclaimer of LBW & Partners.