

strategic projects director

- **Australia's cross disability peak rights & advocacy organisation**
- **Lead project development and innovation to broaden service offerings**
- **Suits candidates with not for profit, project & business development experience**

The Organisation

For over 40 years, People with Disability Australia (PWDA) has been at the forefront of advancing and protecting the rights, health and wellbeing of people living with a disability on an international, national, and state level. PWDA is a member organisation and the national cross disability peak rights advocacy organisation, led by and for all people with a disability.

With 65+ staff and a large national membership base, PWDA represent, empower, champion and celebrate people with a disability through their national and state based systemic advocacy work, as well as through the delivery of individual advocacy and a range of programs, services and activities.

Benefits & Culture

- Passionate and collaborative team culture
- Central Sydney location with some WFH flexibility
- Tax-effective salary packaging and generous leave entitlements
- Inclusive and values-based culture

The Role

You will oversee the delivery of PWDA's fee-for-service operations including training services, consultancy and funded projects, alongside overseeing the program of projects.

As a key member of the senior leadership team reporting to the CEO, you'll provide strategic advice and identify opportunities to broaden the remit of services, diversify PWDA income streams and grow the revenue and profitability of fee-for-service activities, while maintaining a focus on positive outcomes for people with disability. You will also identify projects and partnerships that support and align with the organisations strategy.

This will include:

- Determining an overarching program of work based on enquiries to the fee-for-service team
- Building capacity within teams to enable the conversion of enquiries to contracted services
- Identifying and securing new funding and partnership opportunities
- Development and implementation of project management methodology and software

Skills Required

You're an agile yet structured and inspirational team leader who is experienced working with project management frameworks to oversee and deliver diverse programs of work, ideally within the non-profit sector.

Adept at identifying new opportunities and managing multiple projects, you have project management or business development qualifications and experience, together with a strong service delivery background and client centric focus.

Additionally, you're able to demonstrate a successful track record in:

- Developing tenders, grants and funding submissions
- Engaging with stakeholders, building networks and establishing partnerships
- Delivering projects on time and on budget
- Building and diversifying income and funding streams

Please note, the successful applicant will be required to hold a current Working with Children, National Police Clearance and COVID vaccination certificate - 3rd dose

PWDA welcomes diversity and people with a disability are strongly encouraged to apply (reasonable adjustments are available).

If you're a people leader with the experience and expertise to develop this important service and team, please submit your resume and cover letter responding to the skills required section of the advertisement above to cv@ngorecruitment.com or speak with Hayley Martin on 02 8243 0570 for further information.